County of San Diego - Health and Human Services Agency **Behavioral Health Services - Mental Health Services**

Exhibit C - Agreement Budget Summary

Contractor Name:

For the Period From:

Heritage Clinic

Program Name:

Intensive FSP

July 1, 2011

This budget will remain in effect throughout the entire contract term unless amended.

June 30, 2012

✓ MHSA

Non-MHSA

Provider Number: 37KJ, 37J1, 37

Contract Number: 517612

Amendment Number: 13

RU# or Sub-unit #: 3421, 3431, 34

	Cost Center	Α	В	С	D	E	F	Program	Total
1	Adult/Child	Older Adults	Older Adults	Older Adults	Older Adults	Older Adults	Older Adults	Cost	Program
2	Service Function	M.H. Services	Crisis Interventn	Medication	CM Brokerage	Com. Outreach	Flexible Support	Page 2	Cost
3	Full Day, 1/2 day (Day Services Only)							Subtotal	
	Gross Cost:								•
4	Salaries and Benefits (Schedule I)	541,501.94	10,429.60	86,060.60	467,410.95	48,811.01			1,154,214.10
5	Operating Expenses (Schedule IA)	168,525.50	3,427.34	25,369.12	152,039.81	15,922.36			365,284.13
6	Fixed Assets (Schedule II)								
7	Gross Cost (Lines 4+5+6)	710,027.43	13,856.94	111,429.73	619,450.76	64,733.37	-	<u> </u>	1,519,498.23
8	Indirect Cost (Schedule III)	98,320.82	1,918.84	15,430.20	85,778.25	8,963.93			210,412.03
9	Adjusted Gross Cost (Lines 7+8)	808,348.26	15,775.77	126,859.92	705,229.01	73,697.30		-	1,729,910.26
10	Total Units of Service	3,613	39	542	5,206	1,396			10,795
11	Gross Cost Per Unit of Service	223.76	404.51	234.16	135.47	52.81	-	-	160.26
	Less Non-Contract Units and Costs								
12	Non Contract Units of Service								
13	Non Contract Costs								
	Balance								
14	Contract Units of Service	3,613	39	542	5,206	1,396			10,795
15	Contract Cost per Unit of Service	\$223.76	\$404.51	\$234.16	\$135.47	\$52.81			\$160.26
16	Total Billing Units (M/C & Non-M/C)	289,000	3,900	24,320	333,168	34,891			685,279
17	Contract Cost per Billing Unit	\$2.80	\$4.05	\$5.22	\$2.12	\$2.11			\$2.52
18	Contract Gross Costs	808,348.26	15,775.77	126,859.92	705,229.01	73,697.30	-	-	1,729,910.26
	Less Contract Revenues:								
19	Patient Fees								
20	Other Patient Insurance				·				
21	Medicare	20,739.83		5,170.43					25,910.26
22	Other Revenues: (Specify)								
23	Total Contract Revenues	\$20,739.83		\$5,170.43					\$25,910.26
24	Contract Maximum/Net Cost (Line 18-23)	787,608.43	15,775.77	121,689.49	705,229.01	73,697.30	-	-	1,704,000.00
25	Net Cost per Billing Unit	\$2.73	\$4.05	\$5.00	\$2.12	\$2.11			\$2.49
26	Total SD/MC Billing Units	70,208	947	5,908	80,937				158,000
	Percentage of SD/MC billing units to total billing								
27	units (Line 26/Line16)	24.29%	24.29%	24.29%	24.29%				23.06%
28	Medi-Cal Gross	196,374.18	3,832.45	30,818.42	171,323.14	-	-		402,348.19
29	FFP Revenue	98,187.09	1,916.23	15,409.21	85,661.57	-	-	<u>-</u>	201,174.09
30	EPSDT Revenue (for EPSDT Program only)								

Contractor's Authorized Signature

Approved By: (For County Use Only) Program Monitor's Approval / CAU Approval

FUNDING SOURCE SD/MC FFP 201,174.09 MAA Medi-Cal SAMHSA PATH Allocation Other MHSA (FFP match) 201,174.09 MHSA 1,301,651.81

1,704,000.00

Contract Maximum

COMPARA	TIVE AN	IALYSIS (C	URRENT YEAR	BUDGET V.S. P	RIOR APPROVI	D BUDGET)		
Adult/Child	Older Adults	Older Adults	Older Adults	Older Adults	Older Adults	Older Adults		
Service Function	M.H. Services	Crisis Interventn	Medication	CM Brokerage	Com. Outreach	Flexible Support	Page 2	Cost
Budgeted Contract Maximum (Net Cost)	787,608.43	15,775.77	121,689.49	705,229.01	73,697.30			1,704,000.00
Prior Approved Budget Contract Maximum (Net Cost)	746,902.09	15,137.74	36,432.09	695,143.62	135,391.34	74,993.11		1,703,999.99
NET CHANGE/Increase (Decrease)	40,706.34	638.03	85,257.40	10,085.39	(61,694.04)	(74,993.11)	-	0.01
Budgeted Total Billing Units	289,000	3,900	24,320	333,168	34,891			685,279
Prior Approved Budget Total Billing Units	294,000	3,900	8,800	344,000	67,000			717,700
NET CHANGE/Increase (Decrease)	(5,000)		15,520	(10,832)	(32,109)	ĺ		(32,421)
Budgeted SD/MC Billing Units	70,208	947	5,908	80,937				158,000
Prior Approved Budget SD/MC Billing Units	42,430	563	1,270	49,646				93,909
NET CHANGE/Increase (Decrease)	27,778	384	4,638	31,291				64,091
Budgeted Percentage of SD/MC Units to Total	24.29%	24.29%	24.29%	24.29%				23.06%
Prior Approved Budget Percentage of SD/MC Units to Total	14.43%	14.44%	14.43%	14.43%				13.08%

County of San Diego – Health and Human Services Agency **Behavioral Health Services - Mental Health Services**

Exhibit C – Agreement Budget Summary

To:

Contractor Name:

Heritage Clinic Intensive FSP

Provider Number: 37KJ, 37J1, 37 Contract Number: 517612

Program Name: For the Period From:

July 1, 2011

June 30, 2012

Amendment Number: 13

	Cost Center	G	Н	1	J	К	L	M	Program
1	Adult/Child								Cost
2	Service Function								Page 2
3	Full Day, 1/2 day (Day Services Only)								Subtotal
	Gross Cost:								
4	Salaries and Benefits (Schedule I)								
5	Operating Expenses (Schedule IA)								
6	Fixed Assets (Schedule II)					·			
7	Gross Cost (Lines 4+5+6)	-	-	-	-	-	-	-	-
8	Indirect Cost (Schedule III)				ŀ				
9	Adjusted Gross Cost (Lines 7+8)	-	-		-	-	-	-	-
10	Total Units of Service				ĺ				
11	Cost Per Unit of Service	•							1
	Less Non-Contract Units and Costs								
12	Non Contract Units of Service		1						
13	Non Contract Costs	•							<u> </u>
	Balance					•	•		•
14	Contract Units of Service								
15	Contract Cost per Units of Service		i						
16	Total Billing Units (M/C & Non-M/C)					ĺ			
17	Contract Cost per Billing Unit					i			
18	Contract Gross Costs	-	-	-	-	-	-	-	-
	Less Contract Revenues:				•	•		•	
19	Patient Fees						1	1	
20	Other Patient Insurance							i	
21	Medicare								
22	Other Revenues: (Specify)							<u> </u>	
23	Total Contract Revenues								
24	Contract Maximum/Net Cost (Line 18-23)	_		-	-	-	-	-	_
25	Net Cost per Billing Unit							1	
	no, occipe o ming one		1		·				!
26	Total SD/MC Billing Units								
	Percentage of SD/MC billing units to total billing				-				l
27	units (Line 26/Line16)]						
28	Medi-Cal Gross	_	-	-	-	-	-	-	l .
	FFP Revenue	-	-	-	_	-	_	_	-
30	EPSDT Revenue (for EPSDT Program only)								l

COMPARA	C O M P A R A T I V E A N A L Y S I S (CURRENT YEAR BUDGET V.S. PRIOR APPROVED BUDGET)									
Adult/Child									Ì	
Service Function										Page 2 TTL
Budgeted Contract Maximum (Net Cost)			1			-				
Prior Year Actual Contract Maximum (Net Cost)										
NET CHANGE/Increase (Decrease)	-		.	-		-	-	-		<u> </u>
Budgeted Total Billing Units										
Prior Year Actual Total Billing Units										
NET CHANGE/Increase (Decrease)										
Budgeted SD/MC Billing Units Prior Year Actual SD/MC Billing Units										
NET CHANGE/Increase (Decrease)										
Budgeted Percentage of SD/MC Units to Total Prior Year Percentage of SD/MC Units to Total										

	Service Function						
Day/Comm Svcs (Mode 10)	24 Hour (Mode 5)	Outpatient (Mode 15)					
Intensive (Full SFC 85-89,1/2 SFC 81-84)	Crisis Residential (SFC 40-49)	M.H. Services (SFC 10-19)					
Rehab (Full SFC 95-99, 1/2 SFC 91-94)	Adult Residential (SFC 65-79)	Med. Support (SFC 60-69)					
Socialization		Crisis Intervention (SFC 70-79)					
Community Services		C.M. Brokerage (SFC 01-09)					
MHSA Service Funct	ion (no units of service will be report	ted) - Mode 60					
Client Housing Support (SFC 70)	Client Housing Operating (SFC 71)	Client Flexible Support (SFC 72)					
Non-Medi-Cal Capital Assets (SFC 75) Other Non-Medi-Cal Client Support Svcs (SFC 78)							

	*** For Mental Health Services (MHS) units. List budgeted units and billing units by Service Function ***							
	Service Function	Assessment	Collateral	Group	Individual	Total		
1	Mental Health Units of Service	14,450	28,900	14,450	231,200	289,000		
2	Billing Units (M/C & Non-M/C)	181	361	181	2,890	3,613		

County of San Diego – Health and Human Services Agency Behavioral Health Services - Mental Health Services Exhibit C – Agreement Budget Schedule I - Salaries and Benefits

Contractor Name: Program Name: For the Period From: Heritage Clinic

Intensive FSP July 1, 2011

To: June 30, 2012

Provider Number: 37KJ, 37J1, 37JF

Contract Number: 517612 Amendment Number: 13

CURRENT	YEAR /	PROPOSED	BUDGET

	Salaries and Benefits	Annual	Annualized	Annualized	Number	Direct	Program	Total
		Salary	FTE	FTE Prog.	of	Services	Admin.	Salary
	Staff Position	per FTE	Direct	Admin.	Months	Expense	Expense	Expense
1	Program Managers	57,497.64		0.46140	12.00		26,529.41	\$26,529.41
2	Nurses (RN and LVN)	53,635.77	1.40000		12.00	75,090.08		\$75,090.08
3	LMHC's	58,154.03	3.61050	0.42380	12.00	209,965.14	24,645.68	\$234,610.82
4	MHRS's	39,546.30	4.55750		12.00	180,232.25		\$180,232.25
5	Care Coordinators	30,696.50	3.12250		12.00	95,849.8 <u>3</u>		\$95,849.83
6	Compliance Officer / QI Officer	92,500.00		0.43830	12.00		40,542.75	\$40,542.75
7	Housing Managers	37,586.67	0.70000	0.50000	12.00	26,310.67	18,793.33	\$45,104.00
8	Senior Peer Coordinators	40,000.00	0.25000	0.25000	12.00	10,000.00	10,000.00	\$20,000.00
9	Occupational Specialists	32,760.00	0.37500	0.12500	12.00	12,285.00	4,095.00	\$16,380.00
10	Substance Abuse Specialists	60,000.00	0.50000		12.00	30,000.00		\$30,000.00
11	Conservatorship Supervisor	55,000.00		0.05750	12.00		3,162.50	\$3,162.50
12	Regional Managers	83,153.39		0.69580	12.00		57,858.13	\$57,858.13
13	Administrative, Program and Office Assistants	30,519.71		1.85500	12.00		56,614.06	\$56,614.06
14	Billing Coordinator	35,360.89		0.47920	12.00		16,944.94	\$16,944.94
15	Fiscal Manager Cecilia Russell	29,115.32	0.03110	0.28010	12.00	905.49	8,155.20	\$9,060.69
16	Systems and Data Analyst Robyn East	55,005.71		0.41520	12.00		22,838.37	\$22,838.37
50								
	Sub Total FTE and Salaries		14.54660	5.98130	N/A	\$640,638.45	\$290,179.37	\$930,817.82
					Total Employ	ee Benefits		223,396.28
					*Salaries &	Benefits Total		\$1,154,214.10

PRIOR APPROVED BUDGET

	Salaries and Benefits	Annual	Annualized	Annualized	Number	Direct	Program	Total
		Salary	FTE	FTE Prog.	of	Services	Admin.	Salary
	Staff Position	per FTE	Direct	Admin.	Months	Expense	Expense	Expense
51	Program Managers							
52	Nurses (RN and LVN)	59,695.54	0.72800	0.39200	12.00	43,458.35	23,400.65	\$66,859.00
53	LMHC's	60,825.17	3.86100	0.42900	12.00	234,846.01	26,094.00	\$260,940.00
54	MHRS's	42,824.87	5.00100	0.98900	12.00	214,167.20	42,353.80	\$256,521.00
55	Care Coordinators							
56	Compliance Officer / QI Officer							
57	Housing Managers							
58	Senior Peer Coordinators	40,000.00	0.25000	0.25000	12.00	10,000.00	10,000.00	\$20,000.00
59	Occupational Specialists	28,600.00	0.40000	0.10000	12.00	11,440.00	2,860.00	\$14,300.00
60	Substance Abuse Specialists	40,560.00	0.40000	0.10000	12.00	16,224.00	4,056.00	\$20,280.00
61	Conservatorship Supervisor							
62	Regional Managers	83,594.00		0.60000	12.00		50,156.40	\$50,156.40
63	Administrative, Program and Office Assistants	31,868.00		1.95000	12.00		62,142.60	\$62,142.60
64	Billing Coordinator	35,360.00		0.33333	12.00		11,786.67	\$11,786.67
65	Fiscal Manager							
66	Systems and Data Analyst	49,500.00		0.33333	12.00		16,500.00	\$16,500.00
67	Case Manager	29,495.00	1.28500	1.28500	12.00	37,901.08	37,901.08	\$75,802.15
68	Peer Family Specialist	26,184.00	0.50000	0.50000	12.00	13,092.00	13,092.00	\$26,184.00
100		l						
	Sub Total FTE and Salaries		12.42500	7.26167	N/A	\$581,128.63	\$300,343.19	\$881,471.82
					Total Employ	yee Benefits		199,023.80
					*Salaries &	Benefits Total		\$1,080,495.62

NET CHANGE OF CURRENT YEAR AND PRIOR APPROVED BUDGETS

	Salaries and Benefits	Annual	Annualized	Annualized	Number	Direct	Program	Total
		Salary	FTE	FTE Prog.	of	Services	Admin.	Salary
	Staff Position	per FTE	Direct	Admin.	Months	Expense	Expense	Expense
101	Program Managers	57,497.64		0.46140	12.00		26,529.41	\$26,529.41
102	Nurses (RN and LVN)	(6,059.77)	0.67200	(0.39200)		31,631.73	(23,400.65)	\$8,231.08
103	LMHC's	(2,671.14)	(0.25050)	(0.00520)		(24,880.87)	(1,448.32)	(\$26,329.19)
104	MHRS's	(3,278.57)	(0.44350)	(0.98900)		(33,934.95)	(42,353.80)	(\$76,288.75)
105	Care Coordinators	30,696.50	3.12250		12.00	95,849.83		\$95,849.83
106	Compliance Officer / QI Officer	92,500.00		0.43830	12.00		40,542.75	\$40,542.75
107	Housing Managers	37,586.67	0.70000	0.50000	12.00	26,310.67	18,793.33	\$45,104.00
108	Senior Peer Coordinators							
109	Occupational Specialists	4,160.00	(0.02500)	0.02500		845.00	1,235.00	\$2,080.00
110	Substance Abuse Specialists	19,440.00	0.10000	(0.10000)		13,776.00	(4,056.00)	\$9,720.00
111	Conservatorship Supervisor	55,000.00		0.05750	12.00		3,162.50	\$3,162.50
112	Regional Managers	(440.61)		0.09580			7,701.73	\$7,701.73
113	Administrative, Program and Office Assistants	(1,348.29)		(0.09500)			(5,528.54)	(\$5,528.54)
114	Billing Coordinator	0.89		0.14587			5,158.27	\$5,158.27

Page 3 of 6

County of San Diego - Health and Human Services Agency Behavioral Health Services - Mental Health Services Exhibit C - Agreement Budget Schedule I - Salaries and Benefits

To:

0.03110

(1.28500)

29,115.32

5,505.71

(29,495.00)

(26,184.00)

Contractor Name:

115 Fiscal Manager

117 Case Manager

119 150 Heritage Clinic

Provider Number: 37KJ, 37J1, 37JF

Amendment Number: 13

Contract Number: 517612

Program Name: For the Period From:

116 Systems and Data Analyst

Sub Total FTE and Salaries

118 Peer Family Specialist

Intensive FSP July 1, 2011

June 30, 2012

0.28010

0.08187

(1.28500)

12.00

(12.00)

905.49	8,155.20	\$9,060.69
	6,338.37	\$6,338.37
(37,901.08)	(37,901.08)	(\$75,802.15)
(13,092.00)	(13,092.00)	(\$26,184.00)

(0.50000) (12.00) (0.50000)2.12160 (1.28037) (\$10,163.81 \$49,346.00 N/A \$59,509.82

Total Employee Benefits 24,372.48 \$73,718.48 *Salaries & Benefits Total

NARRATIVE EXPLANATION OF REQUESTED CHANGE

Please note (line 118) that we still have staff who funciton as peer and family specialists, however given that they met the qualifications to be care coordinators we were pleased to change their titlles officially. Please also note the net increase in direct FTE versus administration. This was per having a clearer understanding from our COTR as to how she expected these to be broken down, and noting that not all of the direct time will lead to billable or non billable UOS.

^{*} May not be exceeded without prior HHSA approval.

County of San Diego – Health and Human Services Agency Behavioral Health Services - Mental Health Services Agreement Budget Schedule IA – Operating Expenses

Contractor Name:

Heritage Clinic

Provider Number: 37KJ, 37J1, 37JP

Program Name:

Intensive FSP

Contract Number: 517612

For the Period From:

July 1, 2011

To:

June 30, 2012

Amendment Number: 13

		CURRENT/ PROPOSED BUDGET	PRIOR APPROVED BUDGET	NET CHANGE/ INCREASE (DECREASE)
	Operating Expenses	Amount	Amount	Amount
1	Building Rent & Leases	85,091.81	96,821.13	(\$11,729.32)
2	Equipment Rent & Leases	50.00	50.00	\$0.00
3	Building Repairs/Maintenance	6,833.00	7,457.00	(\$624.00)
4	Equipment Repair/Maintenance	2,382.00	2,392.00	(\$10.00)
5	*Leasehold Improvements			\$0.00
6	Telephone	22,157.00	36,310.00	(\$14,153.00)
7	Utilities	3,790.00	6,264.00	(\$2,474.00)
8	Supplies Minor Equipment	5,140.23	6,525.00	(\$1,384.77)
9	Office Supplies	6,457.00	7,743.00	(\$1,286.00)
10	Pharmaceutical	50.00	50.00	\$0.00
11	Medical Supplies	50.00	50.00	\$0.00
12	Other Supplies	2,721.49	1,175.00	\$1,546.49
13	Printing	5,650.18	4,132.00	\$1,518.18
14	Insurance: Professional Liability	8,197.14	13,050.00	(\$4,852.86)
15	Insurance: Other	2,749.29	50.00	\$2,699.29
16	*Consultants (from Schedule II)	39,843.61	80,460.00	(\$40,616.39)
17	Staff Development/Training	15,074.51	7,001.00	\$8,073.51
18	Accounting/Auditing/Legal Fees	26,523.00	30,232.00	(\$3,709.00)
19	Other Business Services	4,288.68	5,896.00	(\$1,607.32)
20	24 Hour Program: Food			\$0.00
21	24 Hour Program: Personal Needs Items			\$0.00
	Laboratory Services	50.00	50.00	\$0.00
23	Travel Local	25,000.00	26,500.00	(\$1,500.00)
24	Client Transportation			\$0.00
25	Dues and Subscriptions	4,488.40	4,339.00	\$149.40
26	*Interest Expense	8,288.00	14,627.00	(\$6,339.00)
27	Tax/License	246.79	913.00	(\$666.21)
28	Gift Cards	0.00	0.00	\$0.00
29	Other: Market St. Usage	23,693.00	23,693.00	\$0.00
$\overline{}$	Flex Funds	66,469.00	66,469.00	\$0.00
	Operating Expenses Total	\$365,284.13	\$442,249.13	(\$76,965.00)

^{*} May not be exceeded without prior HHSA approval.

NARRATIVE EXPLANATION OF REQUESTED CHANGE

Market Street Facility - Usage Fees are in lieu of rent on the property as Heritage Clinic purchased the building in December 2008. the charges are the sum of the variable interest charges on the two loans secured for the purc se and the depreciation chanrghes of \$550/mo based on 2% depreciation over 50 years. Due to less borrowing from the Line of Credit, the interest amount has been decreased from \$14,627 to \$8,288.

County of San Diego - Health and Human Services Agency **Behavioral Health Services - Mental Health Services** Contract Budget Schedule II – Fixed Assets and Consultants

Contractor Name:

Heritage Clinic

Provider Number: 37KJ, 37J1, 37JP

\$39,843.61

Program Name:

Total Consultant Agreements

Intensive FSP

Contract Number: 517612

For the Period From: July 1, 2011 To: June 30, 2012 Amendment Number: 13

Fixed Assets			
Description of Fixed Asset	# of Units	Cost per Unit	Total Cost
Total Fixed Assets		1	

C	onsultant Agreements - Dire	ect Services					
	Name	Agency	Position Class	Hours		Rate	Amount
14			Geriatric Psychiatrist	203.74		150.00	\$30,561.61
15							
16					_		
17							
18	·						
19	<u> </u>			_	_		
20							
21							
22					<u> </u>		
23					_		
24							
lΤα	otal Direct Services Consult	tants					\$30,561.61

	Consultant Agreements - Prog	ram Management Funct	tion	·		
	Name	Agency	Position Class	Hours	Rate	Amount
25	Information Technology			92.82	100.00	\$9,282.00
26			·			
27					<u></u>	
28						
29						
30						
31						
32						
33						
34						
35						
	Total Program Management Fi	unction Consultants				\$9,282.00

County of San Diego – Health and Human Services Agency Behavioral Health Services - Mental Health Services Contract Budget Schedule III – Indirect Costs

Contractor Name:

For the Period From:

Heritage Clinic

Provider Number: 37KJ, 37J1, 37J

Program Name:

Intensive FSP

July 1, 2011

June 30, 2012

To:

Contract Number: 517612 Amendment Number: 13

		Annual	Annualized	% of FTE	FTE	Number	Total
	Administrative Salaries and Benefits	Salary	FTE	Allocated	Allocated	of	Salary
	Staff Position	per FTE	Total	To Program	To Program	Months	Expense
1	Executive Staff	130,000.00	0.60	37.48%	0.22	12.00	\$29,234.40
2	Financial Administration	87,272.73	1.10	37.48%	0.41	12.00	\$35,980.80
3	Clinical Administration	54,116.48	2.87	37.48%	1.08	12.00	\$58,211.80
4	HR Administration	53,795.54	1.53	37.48%	0.57	12.00	\$30,848.73
5							
6							
7							
8							
9							
10							
11							
12							
	Sub Total FTE and Salaries		6.10	N/A	2.29	N/A	\$154,275.73

12									
	Sub Total FTE and Salaries				6.10	N/A	2.29	N/A	\$154,275.7
						Total Administra	tive Benefits		37,026.
			% Allocated	Indirect		Total Admin. Sa	alaries & Bene	fits	\$191,301.9
	Administrative Operating Expenses	Amount	to Program	Cost		Total Administra	tive Operating	Expenses	\$17,236.
13	Accounting/Auditing/Legal/ADP Fees	500.00	37.48%	\$187.40		Total Administra	itive Consultant	Services	\$1,874.0
14	Mileage	8,000.00	37.48%	\$2,998.40		Total Indirect C	osts		\$210,412.0
15	Telephone	11,000.00	37.48%	\$4,122.80					
16	Office Supplies	600.00	37.48%	\$224.88			Indirect Costs	Methodolog	ıy
17	Other Business Services	1,500.00	37.48%	\$562.20			Indirect Costs are allocated to all programs based on		
_			r r			Intograme propo	MINDS OF BIRDER	aynancae to c	Wetall direct

			% Allocated	indirect
	Administrative Operating Expenses	Amount	to Program	Cost
13	Accounting/Auditing/Legal/ADP Fees	500.00	37.48%	\$187.40
14	Mileage	8,000.00	37.48%	\$2,998.40
15	Telephone	11,000.00	37.48%	\$4,122.80
16	Office Supplies	600.00	37.48%	\$224.88
17	Other Business Services	1,500.00	37.48%	\$562.20
18	Staff Development and Training	5,000.00	37.48%	\$1,874.00
19	Insurance	500.00	37.48%	\$187.40
20	Dues and Subscriptions	8,000.00	37.48%	\$2,998.40
21	Equipment Repais and Maintenance	5,000.00	37.48%	\$1,874.00
22	Travel/Transportation	5,887.54	37.48%	\$2,206.65
23				
24				
25				
26				
27				
28				
29				
30				
31				
32				
33				
34				
35				
	Admin. Operating Expenses Total	\$45,987.54	N/A	\$17,236.13

	Administrative Consultant Services			
36	Business Consultants	5,000.00	37.48%	\$1,874.00
37				
38				
	Admin. Consultant Services Total	\$5,000.00	N/A	\$1,874.00

Indirect Costs Methodology
Indirect Costs are allocated to all programs based on each
programs proportiona of direct expenses to overall direct
expenses (salaried, benefits and operating)

County of San Diego – Health and Human Services Agency **Behavioral Health Services - Mental Health Services**

Exhibit C - Agreement Budget Summary

Contractor Name: Program Name:

For the Period From:

Heritage Clinic

FSP - Housing July 1, 2011

To:

June 30, 2012

✓ MHSA

☐ Non-MHSA

Provider Number: 37KJ, 37J1, 37

Contract Number: 517612 Amendment Number: 13

	Cost Center	Α	В	C	D	E	F	Program	Total
1	Adult/Child	Older Adults	Older Adults	Older Adults	Older Adults			Cost	Program
2	Service Function	Housing	Housing	Housing	Housing			Page 2	Cost
3	Full Day, 1/2 day (Day Services Only)	70	71	72	78		Î	Subtotal	
	Gross Cost:								
4	Salaries and Benefits (Schedule I)						_		
5	Operating Expenses (Schedule IA)	415,600.00	8,000.00	6,000.00	1,000.00				430,600:0
6	Fixed Assets (Schedule II)								
7	Gross Cost (Lines 4+5+6)	415,600.00	8,000.00	6,000.00	1,000.00		-	-	430,600.0
8	Indirect Cost (Schedule III)	58,248.00	1,121.23	840.92	140.14				60,350.3
9	Adjusted Gross Cost (Lines 7+8)	473,848.00	9,121.23	6,840.92	1,140.14	-	-		490,950.3
10	Total Units of Service								
11	Gross Cost Per Unit of Service	-				<u>-</u>	-	•	-
	Less Non-Contract Units and Costs								
12	Non Contract Units of Service								
13	Non Contract Costs]							
	Balance								
14	Contract Units of Service								
15	Contract Cost per Unit of Service								
16	Total Billing Units (M/C & Non-M/C)							_	
17	Contract Cost per Billing Unit								
18	Contract Gross Costs	473,848.00	9,121.23	6,840.92	1,140.14		-	-	490,950.3
	Less Contract Revenues:								
19	Patient Fees	2,008.30							2,008.3
20	Other Patient Insurance								
21	Medicare								
22	Other Revenues: (Specify)								
23	Total Contract Revenues	\$2,008.30							\$2,008.3
24	Contract Maximum/Net Cost (Line 18-23)	471,839.70	9,121.23	6,840.92	1,140.14	-	-	-	488,942.0
25	Net Cost per Billing Unit								
		-							
26	Total SD/MC Billing Units								
27	Percentage of SD/MC billing units to total billing units (Line 26/Line16)					·			
28	Medi-Cal Gross	-	-	-	-	-	-	-	
29	FFP Revenue	-	-	-	-	-	-	-	-
30	EPSDT Revenue (for EPSDT Program only)								
	1 Contraction (io. 2. op.) (io. contraction)	<u>'n </u>						JNDING SOURC	=
	ractor's orized Signature	Lie	/ LEO	Date:	6129111		SD/MC FFP MAA Medi-Cal	JADINO SOURC	-
		/ Name/Title	,1	•			SAMHSA		
Appr	oved By: Arbona A	h SVInt	cara	C Date:	6/30/11	′	PATH Allocation		
	· · · · · · · · · · · · · · · · · · ·	tor's Approval / CA	U Approval	_			Other		
		, .pp / - / - / - / - / - / - / - /	45 kr. a. r. a.		,		MHSA (FFP mate	ch)	_
							MHSA	,	488,942.0
							Contract Max		488,942.0

COMPARA	TIVE AN	ALYSIS (URRENT YEAR	BUDGET V.S. PRIC	OR APPROVED B	UDGET)		
Adult/Child	Older Adults	Older Adults	Older Adults	Older Adults		1		
Service Function	Housing	Housing	Housing	Housing			Page 2	Cost
Budgeted Contract Maximum (Net Cost)	471,839.70	9,121.23	6,840.92	1,140.14	i			488,942.00
Prior Approved Budget Contract Maximum (Net Cost)	454,058.00	34,884.00				İ		488,942.00
NET CHANGE/Increase (Decrease)	17,781.70	(25,762.77)	6,840.92	1,140.14	-	-	-	0.00
Budgeted Total Billing Units								
Prior Approved Budget Total Billing Units								
NET CHANGE/Increase (Decrease)								
Budgeted SD/MC Billing Units								
Prior Approved Budget SD/MC Billing Units								
NET CHANGE/Increase (Decrease)							,, ,	
Budgeted Percentage of SD/MC Units to Total								
Prior Approved Budget Percentage of SD/MC Units to Total								İ

County of San Diego – Health and Human Services Agency Behavioral Health Services - Mental Health Services Exhibit C – Agreement Budget Summary

Contractor Name:

Heritage Clinic

Pro

Program Name:

FSP - Housing

Provider Number: 37KJ, 37J1, 37 Contract Number: 517612

For the Period From: July 1, 2011 To: June 30, 2012 Amendment Number: 13

	Cost Center	G	Н	Ī	J	К	L	М	Program
1	Adult/Child				·				Cost
2	Service Function								Page 2
3	Full Day, 1/2 day (Day Services Only)								Subtotal
	Gross Cost:								
4	Salaries and Benefits (Schedule I)								
5	Operating Expenses (Schedule IA)								
6	Fixed Assets (Schedule II)								
7	Gross Cost (Lines 4+5+6)	-	•	-	-		-	_	-
8	Indirect Cost (Schedule III)								
9	Adjusted Gross Cost (Lines 7+8)			-	-		-		-
10	Total Units of Service								
11	Cost Per Unit of Service								
	Less Non-Contract Units and Costs						•		
12	Non Contract Units of Service								
13	Non Contract Costs								
	Balance								
14	Contract Units of Service					ľ		i	
15	Contract Cost per Units of Service								
16	Total Billing Units (M/C & Non-M/C)								
17	Contract Cost per Billing Unit								
18	Contract Gross Costs	-	-		-	-	-	-	
	Less Contract Revenues:								
19	Patient Fees				F				
20	Other Patient Insurance								
21	Medicare								
22	Other Revenues: (Specify)								
23	Total Contract Revenues								
24	Contract Maximum/Net Cost (Line 18-23)	-	-	-	-	-	-	-	-
25	Net Cost per Billing Unit								
	· · · · · · · · · · · · · · · · · · ·	<u></u>			•				
26	Total SD/MC Billing Units								
	Percentage of SD/MC billing units to total billing				1				
27	units (Line 26/Line16)								
28	Medi-Cai Gross		-	-	-	_	-	-	-
29	FFP Revenue	-		-	-	-	-		-
30	EPSDT Revenue (for EPSDT Program only)		_	_	_	_	_	_	

COMPARA	TIVE A	NALYSIS	(CURRENT YE	AR BUDGET	r V.S. PRIOR	APPROVED	BUDGET)		
Adult/Child									
Service Function									Page 2 TTL
Budgeted Contract Maximum (Net Cost)									
Prior Year Actual Contract Maximum (Net Cost)									
NET CHANGE/Increase (Decrease)		-	-		-	-	-	-	-
Budgeted Total Billing Units									
Prior Year Actual Total Billing Units									
NET CHANGE/Increase (Decrease)									
Budgeted SD/MC Billing Units									
Prior Year Actual SD/MC Billing Units									
NET CHANGE/Increase (Decrease)									
Budgeted Percentage of SD/MC Units to Total						:			
Prior Year Percentage of SD/MC Units to Total		1							

	Service Function	
Day/Comm Svcs (Mode 10)	24 Hour (Mode 5)	Outpatient (Mode 15)
Intensive (Full SFC 85-89,1/2 SFC 81-84)	Crisis Residential (SFC 40-49)	M.H. Services (SFC 10-19)
Rehab (Full SFC 95-99, 1/2 SFC 91-94)	Adult Residential (SFC 65-79)	Med. Support (SFC 60-69)
Socialization		Crisis Intervention (SFC 70-79)
Community Services		C.M. Brokerage (SFC 01-09)
MHSA Service Functi	on (no units of service will be report	ted) - Mode 60
Client Housing Support (SFC 70)	Client Housing Operating (SFC 71)	Client Flexible Support (SFC 72)
Non-Medi-Cal Capital Assets (SFC 75)	Other Non-Medi-Cal Client Support Sy	vcs (SFC 78)

	*** For Mental Health Services (MHS) units. List budgeted units and billing units by Service Function ***									
	Service Function	Assessment	Collateral	Group	Individual	Total				
1	Mental Health Units of Service									
2	Billing Units (M/C & Non-M/C)									

County of San Diego – Health and Human Services Agency Behavioral Health Services - Mental Health Services Exhibit C – Agreement Budget Schedule I - Salaries and Benefits

Contractor Name: Program Name: For the Period From: Heritage Clinic

•

FSP - Housing July 1, 2011

To: June 30, 2012

Provider Number: 37KJ, 37J1, 37JF

Contract Number: 517612 Amendment Number: 13

		CURRE	NT YEAR / P	ROPOSED BL	IDGET			
	Salaries and Benefits	Annual	Annualized	Annualized	Number	Direct	Program	Total
		Salary	FTE	FTE Prog.	of	Services	Admin.	Salary
	Staff Position	per FTE	Direct	Admin.	Months	Expense	Expense	Expense
1								
2			<u> </u>					
3								
4								
5								
6								
7								
8								
9								
10								
11								
12								
	Sub Total FTE and Salaries				N/A			
					Total Employ	ee Benefits		
					*Salaries &	Benefits Total		

PRIOR APPROVED BUDGET

Salaries and Benefits	Annual	Annualized	Annualized	Number	Direct	Program	Total
Galaries and Delients				of	Services	Admin.	Salary
	Salary	FTE	FTE Prog.	1			
Staff Position	per FTE	Direct	Admin.	Months	Expense	Expense	Expense
1							
2							
53							
54							
55							
66							
57							
58							
59							
50							
51							
2							
Sub Total FTE and Salaries				N/A			
				Total Employ	yee Benefits		
				*Salaries &	Benefits Total		

NET CHANGE OF CURRENT YEAR AND PRIOR APPROVED BUDGETS

	Salaries and Benefits	Annual	Annualized	Annualized	Number	Direct	Program	Total
	-	Salary	FTE	FTE Prog.	of	Services	Admin.	Salary
	Staff Position	per FTE	Direct	Admin.	Months	Expense	Expense	Expense
101								
102								
103								
104								
105								
106					<u> </u>			
107								
108								
109								
110								
111								
112								
	Sub Total FTE and Salaries				N/A			
					Total Employ	yee Benefits		
					*Salaries &	Benefits Total		

^{*} May not be exceeded without prior HHSA approval.

NARRATIVE EXPLANATION OF REQ	UESTED CHANGE	

County of San Diego – Health and Human Services Agency Behavioral Health Services - Mental Health Services Agreement Budget Schedule IA – Operating Expenses

Contractor Name:

Heritage Clinic

Provider Number: 37KJ, 37J1, 37JP

\$0.00

\$430,600.00

\$430,600.00

Program Name:

FSP - Housing

Contract Number: 517612 Amendment Number: 13

For the Period From:

July 1, 2011

To: June 30, 2012

NET CHANGE/ CURRENT/ PROPOSED PRIOR APPROVED **INCREASE** (DECREASE) **BUDGET** BUDGET Amount Amount Amount **Operating Expenses** \$15,600.00 415,600.00 400,000.00 1 Building Rent & Leases 0.00 50.00 (\$50.00) 2 Equipment Rent & Leases (\$250.00) 0.00 250.00 Building Repairs/Maintenance (\$250.00) 0.00 250.00 4 Equipment Repair/Maintenance \$0.00 5 *Leasehold Improvements 0.00 1,000.00 (\$1,000.00)Telephone 3,000.00 3,000.00 \$0.00 7 Utilities 3,000.00 \$0.00 3,000.00 8 Supplies Minor Equipment \$0.00 Office Supplies \$0.00 Pharmaceutical 10 \$0.00 11 Medical Supplies 250.00 \$1,750.00 2.000.00 Other Supplies \$0.00 13 Printing \$0.00 14 Insurance: Professional Liability \$0.00 15 Insurance: Other \$0.00 0.00 *Consultants (from Schedule II) 1,000.00 (\$1,000.00) 0.00 17 Staff Development/Training 500.00 (\$500.00) 0.00 18 Accounting/Auditing/Legal Fees 2,500.00 \$2,500.00 5,000.00 19 Other Business Services \$0.00 20 24 Hour Program: Food \$0.00 21 24 Hour Program: Personal Needs Items \$0.00 22 Laboratory Services 0.00 500.00 (\$500.00)Travel Local 23 \$950.00 1,000.00 50.00 Client Transportation (\$250.00) 250.00 0.00 Dues and Subscriptions 1,000.00 1,000.00 \$0.00 *Interest Expense 1,000.00 (\$1,000.00) 0.00 Tax/License 27 \$0.00 28 Gift Cards (\$16,000.00) 0.00 16,000.00 29 Other: Flex Funds

NARRATIVE EXPLANATION OF REQUESTED CHANGE

Operating Expenses Total

#1 Building and Rent is SFC 70 as housing support and housing subsidies.

#7 Utilities and #19 Other Buisness services are SFC 71. Utilities and other operating operating costs i.e. credit reports, hiring of movers, U-haul rentals, etc... #8 So-upplies Minor Equipment, #12 Other Supplies and #24 Client Transportation are SFC 72 under goods, other items necessary for daily living, travel and transportation, i.e. taxi fees or bus tokens for clients. These also include buying furniture or mattresses, etc...

#26 Interest Expenses are under SFC 78, as related general operating expenditures incurred in providing non-Medi-Cal client supports.

^{*} May not be exceeded without prior HHSA approval.

County of San Diego – Health and Human Services Agency Behavioral Health Services - Mental Health Services Contract Budget Schedule II – Fixed Assets and Consultants

Contractor Name:

Heritage Clinic

Provider Number: 37KJ, 37J1, 37JP

Program Name:

FSP - Housing

Contract Number: 517612

June 30, 2012 Amendment Number: 13 For the Period From: July 1, 2011 To: Fixed Assets **Total Cost** Description of Fixed Asset # of Units Cost per Unit 2 3 4 5 6 7 8 9 10 11 12 13 **Total Fixed Assets** Consultant Agreements - Direct Services Position Class Hours Rate Amount Name Agency 15 16 17 18 19 20 21 22 23 24 Total Direct Services Consultants Consultant Agreements - Program Management Function Position Class Hours Rate Amount Name Agency 25 26 27 28 29 30 31 32 33 34 35 **Total Program Management Function Consultants** Total Consultant Agreements

County of San Diego - Health and Human Services Agency **Behavioral Health Services - Mental Health Services** Contract Budget Schedule III - Indirect Costs

Contractor Name:

Heritage Clinic

Provider Number: 37KJ, 37J1, 37J

Program Name:

Contract Number: 517612

FSP - Housing June 30, 2012 Amendment Number: 13 For the Period From: July 1, 2011 To:

		Annual	Annualized	% of FTE	FTE	Number	Total
	Administrative Salaries and Benefits	Salary	FTE	Allocated	Allocated	of	Salary
	Staff Position	per FTE	Total	To Program	To Program	Months	Expense
1	Executive Staff	130,000.00	0.60	10.75%	0.06	12.00	\$8,385.00
2	Financial Administration	87,272.73	1.10	10.75%	0.12	12.00	\$10,320.00
3	Clinical Administration	54,116.48	2.87	10.75%	0.31	12.00	\$16,696.29
4	HR Administration	53,795.54	1.53	10.75%	0.16	12.00	\$8,848.02
5							
6							
7							
8							
9							
10							
11							
12							
	Sub Total FTE and Salaries		6.10	N/A	0.66	N/A	\$44,249.31

			% Allocated	Indirect
	Administrative Operating Expenses	Amount	to Program	Cost
13	Accounting/Adult/Legal/ADP Fees	500.00	10.75%	\$53.75
14	Mileage	8,000.00	10.75%	\$860.00
15	Telephone	11,000.00	10.75%	\$1,182.50
16	Office Supplies	600.00	10.75%	\$64.50
17	Other Business Services	1,500.00	10.75%	\$161.25
18	Staff Development and Training	5,000.00	10.75%	\$537.50
19	Insurance	500.00	10.75%	\$53.75
20	Dues & Subscriptions	8,000.00	10.75%	\$860.00
21	Equipment Repairs & Maintenance	5,000.00	10.75%	\$537.50
22	Travel/Transportation	5,887.54	10.75%	\$632.91
23				
24				
25				
26				
27				
28				
29				
30				
31				<u></u>
32				
33				
34				
35				=
	Admin. Operating Expenses Total	\$45,987.54	N/A	\$4,943.66

	Administrative Consultant Services			
36	Business Consultants	5,000.00	10.75%	\$537.50
37				
38				
	Admin. Consultant Services Total	\$5,000.00	N/A	\$537.50

N/A	0.00		N/A	\$44,249.31
Total Administra	ative Benefits			10,619.83
Total Admin. S	alaries & Bene	fits		\$54,869.14
Total Administra	ative Operating	Exp	enses	\$4,943.66
Total Administra	ative Consultant	Se	rvices	\$537.50
Total Indirect C	Costs			\$60,350.30

Indirect Costs Methodology
ndirect Costs are allocated to all programs based on each orograms proportiona of direct expenses to overall direct
expenses (salaried, benefits and operating)

County of San Diego - Health and Human Services Agency Behavioral Health Services - Mental Health Services

Exhibit C - Agreement Budget Summary

Contractor Name: Program Name:

Heritage Clinic

Strength Based Care Managemnt

For the Period From:

July 1, 2011

To:

June 30, 2012

✓ MHSA

Non-MHSA

Provider Number: 37KJ,37J1, 37-

Contract Number: 517612

Amendment Number: 13

	Cost Center	Α	В	С	D	Е	F	Program	Total
1_	Adult/Child	Older Adults	Older Adults	Older Adults	Older Adults	Older Adults	Older Adults	Cost	Program
2	Service Function	MH Services	Crisis Interv.	Medication	CM Brokerage		Flex Funds	Page 2	Cost
3	Full Day, 1/2 day (Day Services Only)	1						Subtotal	
	Gross Cost:						-		
4	Salaries and Benefits (Schedule I)	389,979.89	801.78	14,650.22	316,177.47				721,609.36
5	Operating Expenses (Schedule IA)	102,748.68	346.63	4,859.51	84,188.94		4,000.00		196,143.76
6	Fixed Assets (Schedule II)								
7	Gross Cost (Lines 4+5+6)	492,728.57	1,148.41	19,509.73	400,366.41	-	4,000.00	-	917,753.12
8	Indirect Cost (Schedule III)	62,808.18	728.15	6,725.91	51,644.85		471.16		122,378.25
9	Adjusted Gross Cost (Lines 7+8)	555,536.75	1,876.56	26,235.64	452,011.26	-	4,471.16	-	1,040,131.37
10	Total Units of Service	3,318	8	87	4,407				7,819
11	Gross Cost Per Unit of Service	167.46	249.10	302.34	102.56	-	-	_	133.03
	Less Non-Contract Units and Costs					•			
12	Non Contract Units of Service								
13	Non Contract Costs								
	Balance	<u> </u>							<u></u>
14	Contract Units of Service	3,318	8	87	4,407				7,819
15	Contract Cost per Unit of Service	\$167.46	\$249.10	\$302.34	\$102.56				\$133.03
16	Total Billing Units (M/C & Non-M/C)	248,813	565	6,397	264,425				520,200
17	Contract Cost per Billing Unit	\$2.23	\$3.32	\$4.10	\$1.71			100 HON	\$2.00
18	Contract Gross Costs	555,536.75	1,876.56	26,235.64	452,011.26	-	4,471.16	-	1,040,131.37
	Less Contract Revenues:								
19	Patient Fees								
20	Other Patient Insurance								
21	Medicare	6,581.37					"		6,581.37
22	Other Revenues: (Specify)								
23	Total Contract Revenues	\$6,581.37	ĺ						\$6,581.37
24	Contract Maximum/Net Cost (Line 18-23)	548,955.38	1,876.56	26,235.64	452,011.26		4,471.16	_	1,033,550.00
25	Net Cost per Billing Unit	\$2.21	\$3.32	\$4.10	\$1.71				\$1.99
						-			
26	Total SD/MC Billing Units	93,696	213	2,409	99,575				195,892
27	Percentage of SD/MC billing units to total billing units (Line 26/Line16)	37.66%	37.66%	37.66%	37.66%				37.66%
28	Medi-Cal Gross	209,199.24	706.66	9,879.59	170,214.50	-	-	_	390,000.00
29	FFP Revenue	104,599.62	353.33	4,939.80	85,107.25				195,000.00
30	EPSDT Revenue (for EPSDT Program only)								

COMPARA	COMPARATIVE ANALYSIS (CURRENT YEAR BUDGET V.S. PRIOR APPROVED BUDGET)										
Adult/Child	Older Adults	Older Adults	Older Adults	Older Adults	Older Adults	Older Adults					
Service Function	MH Services	Crisis Interv.	Medication	CM Brokerage		Flex Funds	Page 2	Cost			
Budgeted Contract Maximum (Net Cost)	548,955.38	1,876.56	26,235.64	452,011.26		4,471.16		1,033,550.00			
Prior Approved Budget Contract Maximum (Net Cost)	527,328.19	6,156.72	56,992.12	438,567.97		4,505.00		1,033,550.00			
NET CHANGE/Increase (Decrease)	21,627.19	(4,280.16)	(30,756.48)	13,443.29	-	(33.84)	-	0.00			
Budgeted Total Billing Units	248,813	565	6,397	264,425				520,200			
Prior Approved Budget Total Billing Units	298,275	2,325	17,325	318,120				636,045			
NET CHANGE/Increase (Decrease)	(49,462)	(1,760)	(10,928)	(53,695)				(115,845			
Budgeted SD/MC Billing Units	93,696	213	2,409	99,575				195,892			
Prior Approved Budget SD/MC Billing Units	172,767	1,347	10,035	184,261				368,410			
NET CHANGE/Increase (Decrease)	(79,071)	(1,134)	(7,626)	(84,686)				(172,518			
Budgeted Percentage of SD/MC Units to Total	37.66%	37.66%	37.66%	37.66%				37.66%			
Prior Approved Budget Percentage of SD/MC Units to Total	57.92%	57.94%	57.92%	57.92%				57.92%			

Program Monitor's Approval / CAU Approval

Contractor's

Approved By:

Authorized Signature

(For County Use Only)

SD/MC FFP

MAA Medi-Cal SAMHSA

PATH Allocation

MHSA (FFP match)

Contract Maximum

Other

MHSA

195,000.00

195,000.00

643,550.01

1,033,550.00

County of San Diego - Health and Human Services Agency **Behavioral Health Services - Mental Health Services** Exhibit C - Agreement Budget Summary

Contractor Name:

Heritage Clinic

Strength Based Care Managemnt

Provider Number: 37KJ,37J1, 37 Contract Number: 517612

Program Name: For the Period From: July 1, 2011 June 30, 2012 Amendment Number: 13 To:

Cost Center		G	Н	ı	J	К	L	М	Program
1 Adult/Child									Cost
2 Service Function					***				Page 2
3 Full Day, 1/2 day (Day S	ervices Only)								Subtotal
Gross Cost:	,,								
4 Salaries and Benefits	(Schedule I)								
5 Operating Expenses (Schedule IA)								
6 Fixed Assets (Schedu	le II)								
7 Gross Cost (Lines 4+	5+6)	-		-	-	-	-	-	•
8 Indirect Cost (Schedu	le III)								
9 Adjusted Gross Cost	Lines 7+8)	•	•	-	-	•	-	<u>-</u>	·
10 Total Units of Service									
11 Cost Per Unit of Servi	ce							*	
Less Non-Contract Uni	ts and Costs								
12 Non Contract Units of	Service								
13 Non Contract Costs				•					
Balance									
14 Contract Units of Serv	rice								
15 Contract Cost per Uni	ts of Service								
16 Total Billing Units (M/0	C & Non-M/C)								
17 Contract Cost per Billi	ng Unit								
18 Contract Gross Costs			•	-	-	-	-	-	-
Less Contract Revenue	es:								
19 Patient Fees									
20 Other Patient Insurance	ce								
21 Medicare									
22 Other Revenues: (Spe	ecify)								
23 Total Contract Reven	ues								
24 Contract Maximum/Net	Cost (Line 18-23)	•	-	-	-	•	<u>-</u>	-	-
25 Net Cost per Billing Ur	it								
26 Total SD/MC Billing Unit	S								-
Percentage of SD/MC bi	lling units to total billing								
27 units (Line 26/Line16)									
28 Medi-Cal Gross				-	-	-	-	-	-
29 FFP Revenue			-	<u>-</u>	-		-	_	-
30 EPSDT Revenue (for EF	SDT Program only)	-	-	-	-	-	-	-	-
							•		

COMPARATI	VE ANA	LYSIS (CURRENT YE	AR BUDG	ET V.S. PRIOF	RAPPROVE	D BUDGET)	
Adult/Child								
Service Function								Page 2 TTL
Budgeted Contract Maximum (Net Cost)								
Prior Year Actual Contract Maximum (Net Cost)								
NET CHANGE/Increase (Decrease)	-		-		-	-	•	 - ₋
Budgeted Total Billing Units				İ				
Prior Year Actual Total Billing Units								
NET CHANGE/Increase (Decrease)								
Budgeted SD/MC Billing Units Prior Year Actual SD/MC Billing Units								
NET CHANGE/Increase (Decrease)								
Budgeted Percentage of SD/MC Units to Total Prior Year Percentage of SD/MC Units to Total								

	Service Function					
Day/Comm Svcs (Mode 10)	24 Hour (Mode 5)	Outpatient (Mode 15)				
Intensive (Full SFC 85-89,1/2 SFC 81-84)	Crisis Residential (SFC 40-49)	M.H. Services (SFC 10-19)				
Rehab (Full SFC 95-99, 1/2 SFC 91-94)	Adult Residential (SFC 65-79)	Med. Support (SFC 60-69)				
Socialization		Crisis Intervention (SFC 70-79)				
Community Services		C.M. Brokerage (SFC 01-09)				
MHSA Service Function	on (no units of service will be repor	ted) - Mode 60				
Client Housing Support (SFC 70)	Client Housing Operating (SFC 71)	Client Flexible Support (SFC 72)				
Non-Medi-Cal Capital Assets (SFC 75)						

	*** For Mental Health Services (MHS) units. List budgeted units and billing units by Service Function ***						
	Service Function	Assessment	Collateral	Group	Individual	Total	
1	Mental Health Units of Service	12,441	24,881	12,441	199,050	248,813	
2	Billing Units (M/C & Non-M/C)	166	332	166	2,654	3,318	

County of San Diego – Health and Human Services Agency Behavioral Health Services - Mental Health Services Agreement Budget Schedule IA – Operating Expenses

Contractor Name:

Heritage Clinic

Provider Number: 37KJ,37J1, 37JP

Program Name:

Strength Based Care Managemnt

Contract Number: 517612

For the Period From:

July 1, 2011

To:

June 30, 2012

Amendment Number: 13

		CURRENT/ PROPOSED BUDGET	PRIOR APPROVED BUDGET	NET CHANGE/ INCREASE (DECREASE)
	Operating Expenses	Amount	Amount	Amount
1	Building Rent & Leases	53,129.31	50,044.00	\$3,085.31
2	Equipment Rent & Leases		35.00	(\$35.00)
3	Building Repairs/Maintenance	4,266.00	4,281.00	(\$15.00)
4	Equipment Repair/Maintenance	1,487.00	1,373.00	\$114.00
5	*Leasehold Improvements			\$0.00
6	Telephone	13,835.00	17,845.00	(\$4,010.00)
7	Utilities	2,366.00	2,596.00	(\$230.00)
8	Supplies Minor Equipment	1,035.01	792.00	\$243.01
9	Office Supplies	4,088.00	4,445.00	(\$357.00)
10	Pharmaceutical	35.00	35.00	\$0.00
11	Medical Supplies	35.00	35.00	\$0.00
12	Other Supplies	1,699.23	674.00	\$1,025.23
13	Printing	1,353.41	2,372.00	(\$1,018.59)
14	Insurance: Professional Liability	5,118.10	7,492.00	(\$2,373.90)
15	Insurance: Other	1,716.59	35.00	\$1,681.59
16	*Consultants (from Schedule II)	24,878.01	16,200.00	\$8,678.01
17	Staff Development/Training	9,412.17	4,019.00	\$5,393.17
18	Accounting/Auditing/Legal Fees	16,560.20	23,355.00	(\$6,794.80)
19	Other Business Services	2,697.63	3,385.00	(\$687.37)
20	24 Hour Program: Food			\$0.00
21	24 Hour Program: Personal Needs Items			\$0.00
22	Laboratory Services	35.00	35.00	\$0.00
23	Travel Local	27,000.00	36,600.00	(\$9,600.00)
24	Client Transportation		33.00	(\$33.00)
25	Dues and Subscriptions	2,802.45	2,491.00	\$311.45
26	*Interest Expense	5,175.06	14,603.00	(\$9,427.94)
27	Tax/License	154.09	524.00	(\$369.91)
28	Gift Cards	0.00	0.00	\$0.00
29	Other: Market Street Facility Usage Fee	13,265.50	13,602.00	(\$336.50)
\vdash	Flex Funds	4,000.00	4,000.00	\$0.00
	Operating Expenses Total	\$196,143.76	\$210,901.00	(\$14,757.24)

^{*} May not be exceeded without prior HHSA approval.

NARRATIVE EXPLANATION OF REQUESTED CHANGE

Market Street Facility - Usage Fees are in lieu of rent on the property as Heritage Clinic purchased the building in December 2008. the charges are the sum of the variable interest charges on the two loans secured for the purcse and the depreciation chanrghes of \$550/mo based on 2% depreciation over 50 years.

Due to less borrowing from the Line of Credit, the interest amount has been decreased from \$14,603 to \$5,175.06.

County of San Diego - Health and Human Services Agency Behavioral Health Services - Mental Health Services Exhibit C - Agreement Budget Schedule I - Salaries and Benefits

Heritage Clinic Provider Number: 37KJ,37J1, 37JP Contractor Name:

Strength Based Care Managemnt Contract Number: 517612 Program Name:

July 1, 2011 For the Period From: To: June 30, 2012 Amendment Number: 13

CURRENT YEAR / PROPOSED BUD	CET

	Salaries and Benefits	Annual	Annualized	Annualized	Number	Direct	Program	Total
		Salary	FTE	FTE Prog.	of	Services	Admin.	Salary
	Staff Position	per FTE	Direct	Admin.	Months	Expense	Expense	Expense
1	Program Managers	57,500.00		0.05750	12.00		3,306.25	\$3,306.25
2	LMHC's	58,287.50	2.18950	0.30130	12.00	127,620.48	17,562.02	\$145,182.50
3	MHRS's	38,509.61	5.44250		12.00	209,588.55		\$209,588.55
4	Case Manager	38,480.00	1.00000		12.00	38,480.00		\$38,480.00
5	Care Coordinators	29,320.07	1.37750		12.00	40,388.40		\$40,388.40
6	Compliance Officer / QI Officer	92,484.47		0.26590	12.00		24,591.62	\$24,591.62
7	Housing Managers	37,586.67	0.30000		12.00	11,276.00		\$11,276.00
8	Conservatorship Supervisor	55,000.00	0.10000	0.20000	12.00	5,500.00	11,000.00	\$16,500.00
9	Regional Managers	83,309.57		0.40250	12.00		33,532.10	\$33,532.10
10	Administrative, Program and Office Assistants	27,416.00	0.29830	0.86140	12.00	8,178.19	23,616.14	\$31,794.33
11	Fiscal Manager Cecilia Russell	29,112.29	0.16990	0.01890	12.00	4,946.18	550.22	\$5,496.40
12	Systems and Data Analyst	54,991.90		0.25190	12.00		13,852.46	\$13,852.46
13	Billing Coordinator	35,352.98		0.22500	12.00		7,954.42	\$7,954.42
14								
15								
	Sub Total FTE and Salaries		10.87770	2.58440	N/A	\$445,977.80	\$135,965.23	\$581,943.03
					Total Employ	ee Benefits		139,666.33
					*Salaries &	Benefits Total		\$721,609.36

PRIOR APPROVED BUDGET

	· · ·	I TOTAL TITLE		. 			
Salaries and Benefits	Annual	Annualized	Annualized	Number	Direct	Program	Total
	Salary	FTE	FTE Prog.	of	Services	Admin.	Salary
Staff Position	per FTE	Direct	Admin.	Months	Expense	Expense	Expense
51 Program Managers							
52 LMHC's	60,638.33	2.64000		12.00	160,085.19		\$160,085.19
53 MHRS's	40,105.53	6.87000		12.00	275,525.00		\$275,525.00
54 Case Manager	30,737.00	0.82320	0.22320	12.00	25,302.70	6,860.50	\$32,163.20
55 Care Coordinators							
56 Compliance Officer / QI Officer							
57 Housing Managers							
58 Conservatorship Supervisor	55,000.00	0.15000	0.15000	12.00	8,250.00	8,250.00	\$16,500.00
59 Regional Managers	83,524.00		0.45000	12.00		37,585.80	\$37,585.80
60 Administrative, Program and Office Assistants	30,737.00		0.50000	12.00		15,368.50	\$15,368.50
61 Fiscal Manager							
62 Systems and Data Analyst	49,500.00		0.28330	12.00		14,023.35	\$14,023.35
63 Billing Coordinator	35,360.00		0.28330	12.00		10,017.49	\$10,017.49
64 Case Manager/MHRS	35,360.00	0.39450		12.00	13,949.52		\$13,949.52
65							
66							
67							
Sub Total FTE and Salaries		10.87770	1.88980	N/A	\$483,112.40	\$92,105.64	\$575,218.04
* · · · · · · · · · · · · · · · · · · ·				Total Employ	ee Benefits		126,544.67
				*Salaries & I	Benefits Total		\$701,762.71

NET CHANGE OF CURRENT YEAR AND PRIOR APPROVED BUDGETS

	Salaries and Benefits	Annual	Annualized	Annualized	Number	Direct	Program	Total
		Salary	FTE	FTE Prog.	of	Services	Admin.	Salary
	Staff Position	per FTE	Direct	Admin.	Months	Expense	Expense	Expense
101	Program Managers	57,500.00		0.05750	12.00		3,306.25	\$3,306.25
102	LMHC's	(2,350.83)	(0.45050)	0.30130		(32,464.71)	17,562.02	(\$14,902.69)
103	MHRS's	(1,595.92)	(1.42750)			(65,936.45)		(\$65,936.45)
104	Case Manager	7,743.00	0.17680	(0.22320)		13,177.30	(6,860.50)	\$6,316.80
105	Care Coordinators	29,320.07	1.37750		12.00	40,388.40		\$40,388.40
106	Compliance Officer / QI Officer	92,484.47		0.26590	12.00		24,591.62	\$24,591.62
107	Housing Managers	37,586.67	0.30000		12.00	11,276.00		\$11,276.00
108	Conservatorship Supervisor		(0.05000)	0.05000		(2,750.00)	2,750.00	
109	Regional Managers	(214.43)		(0.04750)			(4,053.70)	(\$4,053.70)
110	Administrative, Program and Office Assistants	(3,321.00)	0.29830	0.36140		8,178.19	8,247.64	\$16,425.83
111	Fiscal Manager	29,112.29	0.16990	0.01890	12.00	4,946.18	550.22	\$5,496.40
112	Systems and Data Analyst	5,491.90		(0.03140)			(170.89)	(\$170.89)
113	Billing Coordinator	(7.02)		(0.05830)			(2,063.07)	(\$2,063.07)
114	Case Manager/MHRS	(35,360.00)	(0.39450)		(12.00)	(13,949.52)		(\$13,949.52)
115								
116								
117								
	Sub Total FTE and Salaries		(0.00000)		N/A	(\$37,134.61)	\$43,859.60	\$6,724.99

Page 3 of 6

County of San Diego - Health and Human Services Agency Behavioral Health Services - Mental Health Services

Exhibit C - Agreement Budget Schedule I - Salaries and Benefits

Contractor Name:

Heritage Clinic

Provider Number: 37KJ,37J1, 37JP

Program Name:	Strength Based Care Managemnt				Contract Number: 517612
For the Period From:	July 1, 2011		June 30, 20	012	Amendment Number: 13
				Total Employee Benefits	13,121.
				*Salaries & Benefits Total	\$19,846.
* May not be exceeded with					
NARRATIVE EXPLANATION	OF REQUESTED CHANGE				

County of San Diego – Health and Human Services Agency Behavioral Health Services - Mental Health Services Contract Budget Schedule II – Fixed Assets and Consultants

Contractor Name:

Heritage Clinic

Provider Number: 37KJ,37J1, 37JP

Program Name:

Strength Based Care Managemnt

Contract Number: 517612

Amendment Number: 13

For the Period From:

July 1, 2011

o: June 30, 2012

Fixed Assets			
Description of Fixed Asset	# of Units	Cost per Unit	Total Cost
Total Fixed Assets			

	Name	Agency	Position Class	Hours		Rate	Amount
14			Geriatric Psychiatrist	127.21		150.00	\$19,081.94
15] [
16							
17							
18							
19							
20							
21							
22							
23							
24							
Tota	al Direct Services Consult	ants					\$19,081.94

	Consultant Agreements - Prog	ram Management Funct	ion				
	Name	Agency	Position Class	Hours		Rate	Amount
25	Information Technology			57.96		100.00	\$5,796.07
26							
27							
28							
29							
30							
31					<u> </u>		
32							
33							
34							
35							
	Total Program Management Fu	inction Consultants					\$5,796.07

Total Consultant Agreements \$24,878.01

County of San Diego – Health and Human Services Agency Behavioral Health Services - Mental Health Services Contract Budget Schedule III – Indirect Costs

Contractor Name:

Heritage Clinic

Provider Number: 37KJ,37J1, 37JI

Program Name:

Strength Based Care Managemnt

244

Contract Number: 517612 Amendment Number: 13

For the Period From:

July 1, 2011

To:

June 30, 2012

		Annual	Annualized	% of FTE	FTE	Number	Total
	Administrative Salaries and Benefits	Salary	FTE	Allocated	Allocated	of	Salary
	Staff Position	per FTE	Total	To Program	To Program	Months	Expense
1	Executive Staff	130,000.00	0.60	22.78%	0.14	12.00	\$17,768.40
2	Financial Administration	87,272.73	1.10	22.78%	0.25	12.00	\$21,868.80
3	Clinical Administration	54,116.48	2.87	22.78%	0.65	12.00	\$35,380.60
4	HR Administration	53,795.54	1.53	22.78%	0.35	12.00	\$18,749.57
5				•			
6							
7							
8					·		
9							
10							
11							
12							
	Sub Total FTE and Salaries		6.10	N/A	1.39	N/A	\$93,767.37
				Tatal Adamininta	D		22 504 47

			% Allocated	Indirect
	Administrative Operating Expenses	Amount	to Program	Cost
13	Accounting/Adult/Legal/ADP Fees	262.00	22.78%	\$59.68
14	Mileage	4,206.24	22.78%	\$958.18
15	Telephone	5,783.58	22.78%	\$1,317.50
16	Office Supplies	315.47	22.78%	\$71.86
17	Other Business Services	788.67	22.78%	\$179.66
18	Staff Development and Training	2,628.90	22.78%	\$598.86
19	Insurance	262.89	22.78%	\$59.89
20	Dues & Subscriptions	4,206.24	22.78%	\$958.18
21	Equipment Repairs & Maintenance	2,628.90	22.78%	\$598.86
22	Travel/Transportation	3,095.55	22.78%	\$705.17
23				
24				
25	-			
26				
27				
28				
29				
30				
31				
32				
33				
34				
35				
	Admin. Operating Expenses Total	\$24,178.44	N/A	\$5,507.85

	Administrative Consultant Services			
36	Business Consultants	2,628.90	22.78%	\$598.86
37				
38				
	Admin. Consultant Services Total	\$2,628.90	N/A	\$598.86

N/A	1.39		N/A	\$93,767.37
al Administra	22,504.17			
al Admin. S	\$116,271.54			
al Administra	ative Operating	Ехр	enses	\$5,507.85
al Administra	\$598.86			
al Indirect (\$122,378.25			
	al Administra al Admin. S al Administra al Administra	al Administrative Benefits al Admin. Salaries & Bene al Administrative Operating	al Administrative Benefits al Admin. Salaries & Benefits al Administrative Operating Exp al Administrative Consultant Se	al Administrative Benefits al Admin. Salaries & Benefits al Administrative Operating Expenses al Administrative Consultant Services

Indirect Costs Methodology								
Indirect Costs are allocated to all programs based on each								
programs proportiona of direct expenses to overall direct								
expenses (salaried, benefits and operating)								

County of San Diego – Health and Human Services Agency **Behavioral Health Services - Mental Health Services**

Exhibit C - Agreement Budget Summary

Contractor Name: Heritage Clinic

For the Period From:

Program Name: Institutional Care Management

> To: June 30, 2012 July 1, 2011

This budget will remain in effect throughout the entire contract term unless amended.

Provider Number:

Contract Number: 517612 Amendment Number: 13

RU# or Sub-unit #: 3424, 3434,34

☐ MHSA

✓ Non-MHSA

Cost Center	A	В	С	D	E	F	Program	Total
1 Adult/Child	Older Adults						Cost	Program
2 Service Function	Institutional						Page 2	Cost
3 Full Day, 1/2 day (Day Services Only)	Case Managemt						Subtotal	<u> </u>
Gross Cost:								
4 Salaries and Benefits (Schedule I)	250,455.82						-	250,455.83
5 Operating Expenses (Schedule IA)	48,885.74							48,885.74
6 Fixed Assets (Schedule II)								
7 Gross Cost (Lines 4+5+6)	299,341.56	-			-	-	-	299,341.5
8 Indirect Cost (Schedule III)	41,936.44							41,936.44
9 Adjusted Gross Cost (Lines 7+8)	341,278.00	-			-		-	341,278.00
10 Total Units of Service								
11 Gross Cost Per Unit of Service	-	-		-	-			-
Less Non-Contract Units and Costs								
12 Non Contract Units of Service								
13 Non Contract Costs								
Balance								
14 Contract Units of Service								<u> </u>
15 Contract Cost per Unit of Service								
16 Total Billing Units (M/C & Non-M/C)	1,400							1,400
17 Contract Cost per Billing Unit	\$243.77							\$243.7
18 Contract Gross Costs	341,278.00	-	-	-				341,278.00
Less Contract Revenues:								*****
19 Patient Fees								
20 Other Patient Insurance								
21 Medicare								
22 Other Revenues: (Specify)								
23 Total Contract Revenues								
24 Contract Maximum/Net Cost (Line 18-23)	341,278.00	-	•	-	-	-	-	341,278.0
25 Net Cost per Billing Unit	\$243.77							\$243.77
				-	-			
26 Total SD/MC Billing Units								
Percentage of SD/MC billing units to total billing								
27 units (Line 26/Line16)								
28 Medi-Cal Gross	- 1	-	-		-		-	-
29 FFP Revenue	- 1	-	-	<u> </u>		-		-
30 EPSDT Revenue (for EPSDT Program only)				1	.			
^ ^	\bigcap					F	UNDING SOURC	E

Contractor's Authorized Signature

Approved By: (For County Use Only)

Program Monitor's Approval / CAU Approval

SD/MC FFP MAA Medi-Cal SAMHSA PATH Allocation Other MHSA NET 341,278.00

341,278.00

Contract Maximum

COMPARATIVE ANALYSIS (CURRENT YEAR BUDGET V.S. PRIOR APPROVED BUDGET) Adult/Child Older Adults Page 2 Cost Service Function Institutional 341,278.00 Budgeted Contract Maximum (Net Cost) 341,278.00 341,278.00 341,278.00 Prior Approved Budget Contract Maximum (Net Cost) NET CHANGE/Increase (Decrease) 1,400 1,400 Budgeted Total Billing Units 1,400 Prior Approved Budget Total Billing Units 1,400 NET CHANGE/Increase (Decrease) Budgeted SD/MC Billing Units Prior Approved Budget SD/MC Billing Units NET CHANGE/Increase (Decrease) Budgeted Percentage of SD/MC Units to Total Prior Approved Budget Percentage of SD/MC Units to Total

County of San Diego - Health and Human Services Agency **Behavioral Health Services - Mental Health Services** Exhibit C - Agreement Budget Summary

June 30, 2012

To:

Contractor Name: Program Name:

For the Period From:

Other Patient Insurance

Other Revenues: (Specify) Total Contract Revenues 24 Contract Maximum/Net Cost (Line 18-23)

Medicare

25 Net Cost per Billing Unit

20 21

22

Heritage Clinic

July 1, 2011

Institutional Care Management

Provider Number:

Amendment Number: 13

Contract Number: 517612

	Cost Center	G	Н	1	Ĵ	K	L	М	Program
1	Adult/Child			-					Cost
2	Service Function								Page 2
3	Full Day, 1/2 day (Day Services Only)	T i			· ·				Subtotal
	Gross Cost:								
4	Salaries and Benefits (Schedule I)								
5	Operating Expenses (Schedule IA)								
6	Fixed Assets (Schedule II)					<u> </u>			
7	Gross Cost (Lines 4+5+6)	-				-	-	-	
8	Indirect Cost (Schedule III)								
9	Adjusted Gross Cost (Lines 7+8)	-	-		-	-			-
10	Total Units of Service				<u> </u>				
11	Cost Per Unit of Service					L			
	Less Non-Contract Units and Costs								
12	Non Contract Units of Service								
13	Non Contract Costs								
	Balance								
14	Contract Units of Service					ļ			
15	Contract Cost per Units of Service								
16	Total Billing Units (M/C & Non-M/C)								
17	Contract Cost per Billing Unit								
18	Contract Gross Costs		•	-	-		<u> </u>	-	<u> </u>
	Less Contract Revenues:			•					
19	Patient Fees								
				i .	1	1			

26	Total SD/MC Billing Units				T				
	Percentage of SD/MC billing units to total billing units (Line 26/Line16)								
28	Medi-Cal Gross	-	-			-	-	-	
29	FFP Revenue	-	-	-	-	-	-	<u> </u>	-
30	EPSDT Revenue (for EPSDT Program only)			-		<u> </u>	<u> </u>	-	

COMPARAT	IVE AN	IALYSI	S (CURRE	NT YEAR B	UDGET V.S.	PRIOR APPR	OVED BUD	GET)		
Adult/Child										
Service Function										Page 2 TTL
Budgeted Contract Maximum (Net Cost)										
Prior Year Actual Contract Maximum (Net Cost)										
NET CHANGE/Increase (Decrease)	<u>-</u>		-	-	-		-	-	•	
Budgeted Total Billing Units				İ						
Prior Year Actual Total Billing Units										<u> </u>
NET CHANGE/Increase (Decrease)										
Budgeted SD/MC Billing Units Prior Year Actual SD/MC Billing Units										
NET CHANGE/Increase (Decrease)										
Budgeted Percentage of SD/MC Units to Total				ļ		1				
Prior Year Percentage of SD/MC Units to Total			1	1						

	Service Function	
Day/Comm Svcs (Mode 10)	24 Hour (Mode 5)	Outpatient (Mode 15)
Intensive (Full SFC 85-89,1/2 SFC 81-84)	Crisis Residential (SFC 40-49)	M.H. Services (SFC 10-19)
Rehab (Full SFC 95-99, 1/2 SFC 91-94)	Adult Residential (SFC 65-79)	Med. Support (SFC 60-69)
Socialization		Crisis Intervention (SFC 70-79)
Community Services		C.M. Brokerage (SFC 01-09)
MHSA Service Functi	on (no units of service will be repor	ted) - Mode 60
Client Housing Support (SFC 70)	Client Housing Operating (SFC 71)	Client Flexible Support (SFC 72)
Non-Medi-Cal Capital Assets (SFC 75)	Other Non-Medi-Cal Client Support S	vcs (SFC 78)

	*** For Mental Health Services (MHS) units.	List budgeted ur	nits and billing u	nits by Service	Function ***	-
	Service Function	Assessment	Collateral	Group	Individual	Total
1	Mental Health Units of Service					
2	Billing Units (M/C & Non-M/C)					

County of San Diego – Health and Human Services Agency Behavioral Health Services - Mental Health Services Exhibit C – Agreement Budget Schedule I - Salaries and Benefits

Contractor Name: Heritage Clinic Provider Number:

Program Name: Institutional Care Management
For the Period From: July 1, 2011 To: June 30, 2012

Provider Number: 517612

Amendment Number: 13

CURRENT YEAR / PROPOSED BURGET

	CURKE	NT YEAR / P	KOPOSED BI	JUGEI			
Salaries and Benefits	Annual	Annualized	Annualized	Number	Direct	Program	Total
	Salary	FTE	FTE Prog.	of	Services	Admin.	Salary
Staff Position	per FTE	Direct	Admin,	Months	Expense	Expense	Expense
1 MHRS's	35,880.00	4.00000		12.00	143,520.00		\$143,520.00
2 Compliance Officer / QI Officer	92,500.00		0.05000	12.00		4,625.00	\$4,625.00
3 Conservatorship Supervisor	55,000.00		0.64250	12.00		35,337.50	\$35,337.50
4 Regional Managers	85,000.00		0.05000	12.00		4,250.00	\$4,250.00
5 Administrative, Program and Office Assistants	24,960.00		0.50000	12.00		12,480.00	\$12,480.00
6 Billing Coordinator	35,360.00		0.05000	12.00		1,768.00	\$1,768.00
7 Data Analyst							
8 BA Level Case Manager Team Leader							
9 BA Level Case Manager							
10 Systems and Data Analyst							
11							
12							
13							
14							
15							
Sub Total FTE and Salaries		4.00000	1.29250	N/A	\$143,520.00	\$58,460.50	\$201,980.50
· · ·				Total Employ	ee Benefits		48,475.32
				*Salaries & I	Benefits Total		\$250,455.82

PRIOR APPROVED BUDGET

Salaries and Benefits	Annual	Annualized	Annualized	Number	Direct	Program	Total
	Salary	FTE	FTE Prog.	of	Services	Admin.	Salary
Staff Position	per FTE	Direct	Admin.	Months	Expense	Expense	Expense
51 MHRS's							
52 Compliance Officer / QI Officer							
53 Conservatorship Supervisor	55,000.00	0.30000	0.40000	12.00	16,500.00	22,000.00	\$38,500.00
54 Regional Managers	83,594.00		0.05000	12.00		4,179.70	\$4,179.70
55 Administrative, Program and Office Assistants	31,200.00		0.50000	12.00		15,600.00	\$15,600.00
56 Billing Coordinator	35,360.00		0.05000	12.00		1,768.00	\$1,768.00
57 Data Analyst	49,500.00		0.05000	12.00		2,475.00	\$2,475.00
58 BA Level Case Manager Team Leader	37,440.00	0.90000	0.10000	12.00	33,696.00	3,744.00	\$37,440.00
59 BA Level Case Manager	35,360.00	2.70000	0.30000	12.00	95,472.00	10,608.00	\$106,080.00
60 Systems and Data Analyst	49,500.00		0.05000	12.00		2,475.00	\$2,475.00
61							
62							
63							
64							
65							
66							
67							
Sub Total FTE and Salaries		3.90000	1.50000	N/A	\$145,668.00	\$62,849.70	\$208,517.70
				Total Employ	ee Benefits		45,521.79
				*Salaries & E	Benefits Total		\$254,039.49

NET CHANGE OF CURRENT YEAR AND PRIOR APPROVED BUDGETS

	ANGE OF COR	1					
Salaries and Benefits	Annual	Annualized	Annualized	Number	Direct	Program	Total
	Salary	FTE	FTE Prog.	of	Services	Admin.	Salary
Staff Position	per FTE	Direct	Admin.	Months	Expense	Expense	Expense
101 MHRS's	35,880.00	4.00000		12.00	143,520.00		\$143,520.00
102 Compliance Officer / QI Officer	92,500.00		0.05000	12.00		4,625.00	\$4,625.00
103 Conservatorship Supervisor		(0.30000)	0.24250		(16,500.00)	13,337.50	(\$3,162.50)
104 Regional Managers	1,406.00					70.30	\$70.30
105 Administrative, Program and Office Assistants	(6,240.00)					(3,120.00)	(\$3,120.00)
106 Billing Coordinator							
107 Data Analyst	(49,500.00)		(0.05000)	(12.00)		(2,475.00)	(\$2,475.00)
108 BA Level Case Manager Team Leader	(37,440.00)	(0.90000)	(0.10000)	(12.00)	(33,696.00)	(3,744.00)	(\$37,440.00)
109 BA Level Case Manager	(35,360.00)	(2.70000)	(0.30000)	(12.00)	(95,472.00)	(10,608.00)	(\$106,080.00)
110 Systems and Data Analyst	(49,500.00)		(0.05000)	(12.00)		(2,475.00)	(\$2,475.00)
111							
112							
113							
114							
115							
116							
117							
Sub Total FTE and Salaries		0.10000	(0.20750)	N/A	(\$2,148.00)	(\$4,389.20)	(\$6,537.20)

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County of San Diego - Health and Human Services Agency Behavioral Health Services - Mental Health Services

Exhibit C – Agreement Budget Schedule I - Salaries and Benefits

Contractor Name:

Heritage Clinic

Provider Number:

Contract Number: 517612

For the Period From:	July 1, 2011	To:	June 30, 2012	Amendment Number: 13	
			Total Employee Bene	fits	2,953.53
			*Salaries & Benefits	Total (5	\$3,583.67
* May not be exceeded with	out prior HHSA approval.				
NARRATIVE EXPLANATION	OF REQUESTED CHANGE				

County of San Diego – Health and Human Services Agency Behavioral Health Services - Mental Health Services Agreement Budget Schedule IA – Operating Expenses

Contractor Name:

Heritage Clinic

Provider Number:

Program Name:

Institutional Care Management

Contract Number: 517612

For the Period From:

July 1, 2011

To:

June 30, 2012

Amendment Number: 13

	CURRENT/ PROPOSED BUDGET	PRIOR APPROVED BUDGET	NET CHANGE/ INCREASE (DECREASE)
Operating Expenses	Amount	Amount	Amount
1 Building Rent & Leases	13,984.20	6,826.00	\$7,158.20
2 Equipment Rent & Leases		15.00	(\$15.00)
3 Building Repairs/Maintenance	1,463.00	1,536.00	(\$73.00)
4 Equipment Repair/Maintenance	510.00	493.00	\$17.00
5 *Leasehold Improvements			\$0.00
6 Telephone	4,745.00	6,023.00	(\$1,278.00)
7 Utilities	811.00	1,291.00	(\$480.00)
8 Supplies Minor Equipment	355.04	50.00	\$305.04
9 Office Supplies	1,402.00	1,595.00	(\$193.00)
10 Pharmaceutical		15.00	(\$15.00)
11 Medical Supplies		15.00	(\$15.00)
12 Other Supplies	241.00	241.00	\$0.00
13 Printing	464.26	851.00	(\$386.74)
14 Insurance: Professional Liability	1,755.67	2,957.00	(\$1,201.33)
15 Insurance: Other	588.85	15.00	\$573.85
16 *Consultants (from Schedule II)	1,988.24	3,226.00	(\$1,237.76)
17 Staff Development/Training	2,228.68	1,442.00	\$786.68
18 Accounting/Auditing/Legal Fees	4,680.00	4,228.00	\$452.00
19 Other Business Services	961.39	1,215.00	(\$253.61)
20 24 Hour Program: Food			\$0.00
21 24 Hour Program: Personal Needs Items			\$0.00
22 Laboratory Services		15.00	(\$15.00)
23 Travel Local	5,062.41	6,700.00	(\$1,637.59)
24 Client Transportation		54.00	(\$54.00)
25 Dues and Subscriptions	936.14	894.00	\$42.14
26 *Interest Expense	1,775.00	3,479.00	(\$1,704.00)
27 Tax/License	52.86	187.00	(\$134.14)
28 Gift Cards			\$0.00
29 Other: Market Street Facilities Usage Fees	4,881.00	4,881.00	\$0.00
Operating Expenses Total	\$48,885.74	\$48,244.00	\$641.74

^{*} May not be exceeded without prior HHSA approval.

NARRATIVE EXPLANATION OF RE	QUESTED CHANGE	
i		

County of San Diego - Health and Human Services Agency **Behavioral Health Services - Mental Health Services** Contract Budget Schedule II – Fixed Assets and Consultants

Heritage Clinic Provider Number: Contractor Name:

rogram Name: or the Period From:	Institutional Care Mana July 1, 2011	То:	June 30, 2012	Amendment Number: 13	
-			<u> </u>		
Fixed Assets	Description of Fixed Asset		# of Units	Cost per Unit	Total Cost
	Description of Fixed Asset		# Of Office	Cost per Orat	Total Cost
2					
			 		
1					
5					
3					
7					
3					
9					
0					
1					
2					
3					
Total Fixed Assets					
Consultant Agreements					
Name	Agency	Position Class	Hours	Rate	Amount
4					···
5			- 		
16			- 		
17 <u> </u>					
9					
20					
21					
22					
23					
24					
Total Direct Services C	onsultants				
Consultant Agreements	s - Program Management Function	on			
Name	Agency	Position Class	Hours	Rate	Amount
5 Information Technology			19.88	100.00	\$1,988.
6					
27					
28					
29					
30					
31					
32					
33					
34			+		
35					<u>.</u> \$1,988
	ment Function Consultants			i	\$1.988

\$1,988.24 **Total Consultant Agreements**

County of San Diego – Health and Human Services Agency **Behavioral Health Services - Mental Health Services** Contract Budget Schedule III - Indirect Costs

Contractor Name:

Heritage Clinic

Provider Number:

Amendment Number: 13

Program Name:

Institutional Care Management

Contract Number: 517612

7,379.55 \$38,127.67

\$373.50

For the Period From:

July 1, 2011

To: June 30, 2012

		Annual	Annualized	% of FTE	FTE	Number	Total
Administ	rative Salaries and Benefits	Salary	FTE	Allocated	Allocated	of	Salary
	Staff Position	per FTE	Total	To Program	To Program	Months	Expense
1 Executive	Staff	130,000.00	0.60	7.47%	0.04	12.00	\$5,826.60
2 Financial	Administration	87,272.73	1.10	7.47%	0.08	12.00	\$7,171.20
3 Clinical A	dministration	54,116.48	2.87	7.47%	0.21	12.00	\$11,601.98
4 HR Admir	nistration	53,795.54	1.53	7.47%	0.11	12.00	\$6,148.35
5							
6							
7							
8							
9							
10							
11							
12							
Sub Tota	I FTE and Salaries		6.10	N/A	0.46	N/A	\$30,748.12

12									_
<u> </u>	Sub Total FTE and Salaries				6.10	N/A	0.46	N/A	I
						Total Administr	ative Benefits		I
			% Allocated	Indirect		Total Admin. S	Salaries & Bene	fits	
	Administrative Operating Expenses	Amount	to Program	Cost		Total Administr	ative Operating	Expenses	
13	Accounting/Adult/Legal/ADP Fees	500.00	7.47%	\$37.35		Total Administr	ative Consultan	t Services	l
14	Mileage	8,000.00	7.47%	\$597.60		Total Indirect	Costs		
15	Telephone	11,000.00	7.47%	\$821.70					
16	Office Supplies	600.00	7.47%	\$44.82			Indirect Costs	Methodolo	g
17	Other Business Services	1,500.00	7.47%	\$112.05		1	are allocated to		
18	Staff Development and Training	5,000.00	7.47%	\$373.50		expenses (sala	ortiona of direct ried, benefits ar	•	
19	Insurance	500.00	7.47%	\$37.35		' '	•	. 0,	
20	Dues & Subscriptions	8,000.00	7.47%	\$597.60					
21	Equipment Repairs & Maintenance	5,000.00	7.47%	\$373.50					
22	Travel/Transportation	5,887.54	7.47%	\$439.80					
23									
	,	I			l				

32				
33				
34				
35				
	Admin. Operating Expenses Total	\$45,987.54	N/A	\$3,435.27
	Administrative Consultant Services			
36	Administrative Consultant Services Business Consultants	5,000.00	7.47%	\$373.50
36 37		5,000.00	7.47%	\$373.50
\vdash		5,000.00	7.47%	\$373.50

Total Indirect Costs	\$41,936.	44			
Indirect Costs Metho	dology				
Indirect Costs are allocated to all progr	ams based on each				
programs proportiona of direct expens	es to overall direct				
expenses (salaried, benefits and operating)					
		-			